Thank you to our National Sponsors

National Premier Sponsor

Lilly | DIABETES

National Supporting Sponsors

Dexcom

EDUCATIONAL GRANT PROVIDED BY

novo nordisk

Medtronic

National Vendor Sponsors

Insulet

xeris

PHARMACEUTICALS
Thank you to our Local Sponsors

Chapter Premier

BD

novo nordisk

Hackensack Meridian Health

RWJBarnabas Health

Local TypeOneNation Summit Sponsors

Insulet

Tandem Diabetes Care

Ascensia Diabetes Care

The company that brings you Contour Next One
Agenda

- Advocacy’s Role in the Pipeline
- T1D Health Insurance Guide
- #Coverage2Control Campaign
- C2C Hot Topic – Insulin Affordability
Advocacy’s Role in the Pipeline
We Engage Across the Pipeline to Accelerate Life-Changing Breakthroughs for People w/ T1D

- Discovery Research
- Translational Research
- Regulatory Approval
- Healthcare Coverage
- Clinical Adoption

Better Outcomes

STRONG FEDERAL COMMITMENT TO T1D RESEARCH FUNDING
IMPROVED PROSPECTS FOR REGULATORY APPROVAL
INCREASED HEALTHCARE ACCESS AND ADOPTION OF T1D THERAPIES
T1D Health Insurance Guide
JDRF Online T1D Health Insurance Guide

- The Guide exists to help the T1D community choose and use insurance
- 10 key topic areas are covered
- Ongoing feedback welcomed!
- Access the Guide & download it as a PDF here: www.jdrf.org/insurance
JDRF Online T1D Health Insurance Guide

How to Choose an Insurance Plan

How to Obtain Prior Authorizations

Understanding Common Issues Around Insulin, Insulin Pumps, CGMs and Test Strips

How to Apply for an Exception

What to Do When Your Insurance Company Denies You Coverage

Switching Issues: What to Do When You Need to Change Treatments

Working with Your Employer

Help with Your Costs

Insurance Terms and Resources

Medicare and Type 1 Diabetes
#COVERAGE2CONTROL CAMPAIGN
Campaign Goals

- Coverage
- Affordability
- Choice

Our Partners

Thanks to our partners fighting for #Coverage2Control
What the Campaign has Accomplished

• 53,000+ signatures captured & delivered to largest 25 health plans

• All those health plans now cover AP systems, including Anthem, which reversed its policy after hearing from JDRF & the T1D community.

• After UnitedHealthcare announced it would extend the drug discounts it receives to its members in fully insured commercial plans, pressure from our campaign prompted Aetna & BCBS NC to follow suit.

• In March 2019, UHC required all new employer plans – including the self-insured – to pass 100% of rebates through to patients at the point of sale.

You should choose the insulin pump that’s best for you– not your insurance company.

#COVERAGE2CONTROL
WWW.COVERAGE2CONTROL.COM
On-going Efforts
UnitedHealthcare

• UnitedHealthcare covers two pumps after initially only covering one, but…
  • JDRF senior leaders have communicated directly with UHC and Medtronic to advocate for all-inclusive pump coverage
  • JDRF Advocates have sent 17,500+ emails to UHC and have generated significant media coverage
  • We intend to continue our push – using a variety of channels – to broaden health coverage that is meaningful to the T1D community!
On-going Efforts
Outreach to Large Employers

• JDRF encourages you to meet with your employers to talk about benefits packages that are supportive of the T1D community

• Alongside the NDVLC, JDRF staff are connecting with key large and mid-sized employers to do the same

• To help, JDRF volunteers can respond to our survey [http://jdrf.org/c2c/employers](http://jdrf.org/c2c/employers)
Employers Contacted to Date

- GM
- GE
- Microsoft
- Marriott
- UPS
- Deloitte
- Boeing
How YOU Can Engage in the Campaign

• JDRF continues to be deeply involved in conversations with Congress, the Administration, and health plans to achieve coverage, affordability, and choice for the T1D community.

• By visiting, and clicking through www.coverage2control.com YOU can:
  • Contact your health plan to outline the tenants of C2C, and what the T1D community needs from their plans
  • Send a message to UnitedHealthcare, asking them to give people the freedom to choose the insulin pump that is right for them.
  • Share with our team in Washington if you have connections to mid-sized or large employers so we can continue conversations with their HR / benefits design teams.
C2C Hot Topic – Insulin Affordability
Insulin List Prices Over Time

The Drug Distribution Chain

How Drug Distribution Works
A complex supply chain determines how prescription drugs are paid for in the U.S.

1. Wholesaler or drugmaker negotiates price with pharmacy.
2. Pharmacy dispenses to consumer and collects copay.
3. Consumers pay premiums to health insurer or employer.
4. Drugmaker sells to wholesaler at small discount to list price.
5. The PBM negotiates with the pharmacy over reimbursement for drugs and dispensing fees.
6. PBM negotiates to receive rebates from drugmaker.
7. Insurer or employer pays PBM to manage drug costs, and the PBM passes back some or all of the rebates to the health insurer or employer.

Sources: Avalere Health

THE WALL STREET JOURNAL.
Insulin Rebate Levels

Credit Suisse analysis available at: https://research-doc.credit-suisse.com/docView?document_id=x744896&serialId=jgpXv9hakzYE0kgKcfh4A1AQvWzTV95Lv0goZUu20%3D
Manufacturers Increase List Prices Mostly to Pay Larger Rebates

NovoLog® Vial

- List Price®
- Net Price® CAGR +2.1%

Net Price® +36%

+353%
Insulin Affordability is a Top Priority for JDRF

• We believe no one should go without insulin because of cost
• Studies found insulin prices tripled over a 10 year period
• 43% of those with employer coverage have a high deductible health plan – which means insulin is costly
• JDRF’s approach includes engaging insulin manufacturers, the Federal Government, health plans & employers
• Through our work we aim to:
  • End the drug rebate system that drives up list prices
  • Improve plan benefit design to provide insulin at a low, fixed out-of-pocket cost
  • Share resources to help with costs through www.jdrf.org/insurance
What We Continue to Do

• Meet with high ranking Administration officials
• Submit comments to Medicare and to HHS where appropriate
• Communicate with staff and executives at insulin manufacturers
• Share concerns with Congress at One Conference, Government Day, and soon at Children’s Congress
• Use the Coverage2Control campaign to encourage commercial plans to take action on insulin & design benefits that work for those w/ T1D
• Engage mid-sized and large employers to set the tone
• Our collective voices make an impact!
Actions

www.jdrf.org/SDPHouse
www.jdrf.org/SDPSenate

www.coverage2control.com

BECOME AN ADVOCATE: www.jdrf.org/join
THANK YOU

Eva Rosa and Gretchen Van Mater

gvanmater@jdrf.org